

MANAGED SERVICES PROVIDERS (MSPs) IN EUROPE – THE TOP 1000

IT Europa’s Managed Services Providers (MSPs) in Europe – The Top 1000 market intelligence database report provides detailed company profiles containing all the information you need to identify potential partners, monitor the competition or to get in-depth knowledge of this key channel. Total revenues for all companies in the report totals €350bn (\$390bn) and they employ a total staff number of 1.6 million. Are you getting your share?

The role of Managed Service Providers (MSP) has increased significantly over recent years as companies look to maximise capital expenditure and get better value from item IT spend. With growth rates forecast to continue at over 8.5% per year the IT managed services sector remains one of the strongest growth rates in IT & Telecoms. IT Europa’s Managed Service Providers in Europe – The Top 1000 market intelligence database report is essential to any vendor or channel organisation looking to partner with the leading MSPs across Europe. The MSPs in Europe – The Top 1000 provides details of specialist Managed Services Providers and of the major Solution Providers, Value-added resellers, Corporate Resellers and Systems Integrators that are offering managed services and increasingly focusing on this activity.

INFORMATION INCLUDED IN THE MARKET INTELLIGENCE DATABASE REPORT

- Turnover - Sales figures for each company in US dollars and Euros
- Contact details – Over 5,300 C-Level contacts with individual email address and company telephone number etc
- Sales information – Including activities breakdown, sales by country

ACTIVITIES BREAKDOWN – MANAGED SERVICES

- Network/Infrastructure
- Server/Web
- Security
- Storage/Backup
- SaaS
- Applications management
- Telecom services
- Managed Print Services

VERTICAL MARKETS – BREAKDOWN OF 19 PRIVATE AND PUBLIC VERTICAL MARKETS

- Architecture/Engineering/Construction
- Automotive
- Bank/Finance/Insurance
- Computers/Technology
- Education Sector
- Healthcare
- Hospitality/Leisure
- Human Resources
- Legal
- Manufacturing/Industry
- Media/Info/Publishing
- Non Profit Organisations
- Pharmaceutical
- Public Sector
- Retail/Wholesale
- Telecommunications
- Transport/Logistics
- Utilities/Energy
- Other Verticals

VENDOR RELATIONSHIPS

Details about key strategic vendors & customers.

OVERVIEW & OWNERSHIP

An overview of the company, its strategy, ownership structure and future plans.

IF YOU WOULD LIKE TO RECEIVE A SAMPLE OR ANY FURTHER INFORMATION ABOUT IT EUROPA’S RANGE OF MARKET INTELLIGENCE DATABASE REPORTS, PLEASE CONTACT THE SALES TEAM:

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THIS DATABASE REPORT IS AVAILABLE VIA IT EUROPA’S ON-LINE PORTAL IN SILVER AND GOLD LICENCE VERSIONS

A **Silver licence** gives view access to the market intelligence with contact details supplied separately in Excel.

Gold Licence users can perform advanced searches and can download all profile information which is constantly updated. All contact details can be used for indefinite sales & marketing purposes.

Data can also be provided by country, region or on a bespoke basis.

TOP 500	First Year	Annual Renewal
SILVER LICENCE	£2,350	£1,150
GOLD LICENCE	£3,500	£2,000

TOP 1000	First Year	Annual Renewal
SILVER LICENCE	£4,350	£2,000
GOLD LICENCE	£5,950	£3,000

Over 5,300 C-Level contacts available

*Additional user licence costs available on request.

Our market intelligence reports include the following:

MSPs / Systems Integrators / Solution VARs / Corporate Resellers / ISVs / Distributors / Communication Resellers / Cloud & Hosting Providers