

## 2018 European IT & Software Excellence Awards 2018 winners are announced

[London, 20 April 2018] The winners in the European IT & Software Excellence Awards 2018 ([www.iteawards.com](http://www.iteawards.com)) - the leading pan-European awards for resellers, ISVs, Solution Providers and Systems Integrators and their vendor and distributor partners – have been revealed at a gala dinner in London on 19 April.

Now in their tenth year, the European IT & Software Excellence Awards 2018 attracted several hundred entries from all over Europe, with 29 countries represented amongst the finalists. The awards were given for IT solutions that get to the heart of customer issues, delivering better business, a clearer understanding of data, and more efficient and profitable outcomes.

“We thought that this year was a year of innovation in the awards, when the entries showed some real strategic positioning of IT as a game-changer and a problem-solver for customers,” says John Garratt, Editor of IT Europa and head of the judges’ panel. “The projects showed a wealth of ideas which can make a fundamental difference to users, customers, and indeed, whole industries. The industry is continuing to change in response to customer’s need. I can highlight the strong SaaS and managed services’ entries, reflected in the winners list in a number of categories”

The judges, with many decades of experience of IT industry involvement between them, have arrived at a list of winners that they believe truly reflects both the strength of Europe's IT industry and many of the changes in direction occurring within it.

### The categories and winners:

#### Solution Provider section:

Big Data, IoT or Analytics Solution of the Year: **PureClarity**

Connected/Mobility Solution of the Year: **Cisilion**

Data/Storage/Document-management based Solution of the Year: **Northdoor plc**

Datacentre Solution of the Year: **TechMahindra Limited**

Enterprise Solution of the Year: **Infinity IT Solutions**

Managed Service Solution of the Year: **Managed 24/7**

Vertical Solution of the Year: **Content Guru**

Public Sector and Utilities Solution of the Year: **Unit4**

Security Solution of the Year: **Parker Software**

SME Solution of the year: **SAS Global Communications**

#### ISV section

Big Data, IoT or Analytics Solution of the year: **LIFE IS HARD SA**

Connected/Mobility Application Solution of the Year: **Zetadocs Expenses**

Government/Utilities Solution of the Year: **Intersys Ltd**

Information & Document Management Solution of the Year: **Celaton**

New Tech Solution of the Year: **Mendix Technology**

SaaS SMB Solution of the Year: **ConnectWise**

SaaS Enterprise Solution of the Year: **Azeus Convene**

Software Innovation Solution of the Year: **IBA Group**

Vertical Market Solution of the Year: **ASPEKT**

### **Supplier Section**

Software Vendor of the Year: **Red Hat**

Channel Innovator of the Year: **Datto EMEA**

Technology Vendor of the Year: **Dell EMC**

Service Provider of the Year: **SolarWinds MSP**

Connected Technologies Vendor of the Year: **Avaya**

Security Vendor of the Year category: **Kaspersky Labs**

Channel Programme of the Year: **Microsoft**

Finance/ Support Services Provider of the Year: **BNP Paribas Leasing Solutions**

Distributor of the Year (Services): **Arrow ECS**

Distributor of the Year (Specialist): **Nuvias**

The European IT & Software Excellence Awards are the only pan-European awards which recognise the crucial role that Channel Partners, distributors, ISVs, Solution Providers and Systems Integrators play in the delivery of real world solutions. Entries were submitted by the channel, ISVs, Solution Providers and Integrators themselves describing the solution provided. Each entry had to be supported by an endorsement by the client. For further information about the awards please visit [www.iteawards.com](http://www.iteawards.com)

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