Finalists announced in European IT and Software Excellence Awards 2019

- *More than 200 Leading Solution Provider, ISV and Supplier entries from 37 countries amongst the finalists*

[London 13 February 2019] The finalists for the **European IT & Software Excellence Awards 2019,** the leading pan-European awards for channels, ISVs, Solution Providers, Systems Integrators and their vendor and distributor partners – were announced today by *IT Europa*.

It was a record year for entrants, with over 450 projects submitted from across Europe in a wide range of categories. There were particularly numerous and detailed entries in the various Innovation categories, showing that the industry is alive to the possibilities of advanced technology provision, says John Garratt, chair of the judges' panel and Editor of *IT Europa*.

A total of 96 solution provider entries, 57 ISV projects and 72 supplier entries from 37 countries have made the finals. The winners will be announced at the **European IT & Software Excellence 2019 Awards Dinner** at the Royal Garden Hotel, on 14 March 2019.

Now in their 11th year, the European IT & Software Excellence Awards are given for IT solutions that get to the heart of customer issues, delivering better business, a clearer understanding of data, and more efficient and profitable outcomes. The judges, with many decades of experience of IT industry involvement between them, have arrived at a list of finalists that they believe truly reflects both the strength of Europe's IT industry and many of the changes in direction occurring within it.

John Garratt: "We continue to push out the core message about just what the IT industry is capable of doing in changing how people, businesses and organisations function."

The award winners will be announced on 14th March 2019 at a gala dinner and presentation ceremony.

Finalists 2019:
Solution Provider Finalists 2019
Big Data, IoT or Analytics Solution of the Year
- Sirin Software
- IBA Group
- Bagaar
- SaltDNA
- Accedia
- Tech Mahindra Ltd
- Wavex Technology Ltd
- Pure Clarity
- WeDo Technologies

Connected/Mobility Solution of the Year
- Vysiion
- Econocom International Italia Spa
- SaltDNA
- Autocab
- Bibimoney Global Ltd
- intellecom GmbH
- DB Systel
- Infinity IT Solutions
- ASPEKT

Data Solution of the year (covering Data centre/ data management/storage/backup)
- SaltDNA
- Unitrends
- IXcellerate
- Wavex Technology Ltd
- DRACOON GmbH

- Xylos
- Econocom International Italia Spa
- Kosbit

Enterprise (cloud) solution
- Cloud Technology Solutions
- CANCOM, UK
- Econocom International Italia Spa
- City Network Hosting AB
- Highlight (SLM) Limited
- Gemalto
- Xylos
- cleverbridge
- Aliter Technologies, a.s.
- rankingCoach GmbH
- Connect
- Wavex Technology Ltd

Enterprise (on-prem/hybrid) solution
- Cisilion Ltd
- Infinity IT Solutions
- Econocom International Italia Spa
- DocLogix
- Dreamix
- DRACOON GmbH
- intellecom GmbH
- IBA Group

SME (Cloud or SaaS) solution
- Utilize plc
- Strategic Imperatives
- Econocom International Italia Spa
- Fitzrovia IT
- OnePageCRM
- Corbel
- 123 Insight Ltd

SME (on prem/hybrid) solution
- Network Telecom UK Ltd
- Econocom International Italia Spa
- Connect
- 123 Insight Ltd
- TIG

Managed Service Solution of the Year
- Intersys Ltd
- CMI in conjunction with Kaseya
- IXcellerate
- Claranet Ltd
- Masergy
- ROCK
- SAS Global Communications
- CANCOM, UK
- Kosbit

Innovating Managed Service Solution of the Year (for services launched in the last 12 months)
- Kosbit
- CMORE Automotive GmbH
- Corbel
- rankingCoach GmbH

- JK Technosoft (UK) Ltd.
- RapidValue Solutions

Vertical Application Solution of the Year
- InSky Solutions d.o.o.
- Singlepoint
- Content Guru
- Chorus Intelligence Ltd
- IBA Group
- ELEKS
- Finastra
- Daffodil Software Pvt. Ltd.
- WeDo Technologies

Public Sector or Utilities Solution of the Year
- ASPEKT
- Intersys
- Chorus Intelligence Ltd
- TECHMAHINDRA LIMITED
- Xylos
- LIFE IS HARD S.A
- Aliter Technologies, a.s.
- Knowledge Hub

Security Solution of the Year
- Eze Castle Integration
- Clearswift & HelpSystems
- RapidFire Tools in conjunction with CYFOR
- intellecom GmbH
- Vigilant Software Ltd

ISV Finalists 2019

ISV Connected/Mobility Application Solution of the Year
- Ibes AG
- NetSupport
- ForceManager
- ASPEKT
- Novaline Bilisim Teknolojileri AS
- Witekio
- SaltDNA
- Bibimoney Global Ltd

Data, Information management or Analytics Solution of the Year
- Northdoor plc
- Factor-a
- IBA Group
- Marklogic
- APC by Schneider Electric
- ICL Services
- Uniarma GmbH

Innovating Technology Solution of the Year
- IBA Group
- MarkLogic
- Ibes AG
- Itential
- NEWTON Technologies Adria d.o.o.
- N2WS - a Veeam company
- Singlepoint

- ForceManager
- oneclick AG
- ASPEKT

SaaS SMB Solution of the Year
- Webroot
- Datto
- VMware
- ForceManager
- Integro Construction Software Ltd
- Ordorite Software
- Novaline Bilisim Teknolojileri AS
- Morning Data

SaaS Enterprise Solution of the Year
- Novaline Bilisim Teknolojileri AS
- Ordorite Software
- Blueliv
- Unify
- VMware
- ForceManager

Software Innovation Solution of the Year
- Morning Data
- Ordorite Software
- NetSupport
- Itential
- Ibes AG
- Witekio
- Nalytics
- Sequel Business Solutions
- HBXL Building Software

Vertical Market Solution of the Year
- Frontline Consultancy
- Cybertill Ltd
- RM Results
- Sequel Business Solutions
- Singlepoint
- Solutions in I.T. Limited
- Marklogic
- IBA Group
- C2 Software Limited
- Morning Data

Supplier Finalists 2019

Software Vendor of the Year
- IT Glue
- Red Hat
- Microsoft
- Salesforce.com
- VMware
- Veeam

Technology Vendor of the Year
- APC by Schneider Electric
- HPE
- Dell-EMC
- Microsoft
- Apple
- Ruckus Networks

Service Provider of the Year
- Barracuda MSP
- Continuum
- Agilitas IT Solutions
- SolarWinds MSP
- AWS
- IBM
- Equinix

Connected Technologies Vendor of the Year
- Ericsson
- Avaya
- Cisco
- Verizon

Security Vendor of the Year
- Barracuda MSP
- SolarWinds MSP
- BitDefender
- ESET
- Kaspersky Lab
- Palo Alto
- Sophos
- Trend Micro
- Webroot

Channel Programme of the Year
- intY
- HPE
- Lenovo
- Datto
- ConnectWise

Finance/ Support Services Provider of the Year
- BNP Paribas Leasing Solutions
- ALSO Financial Services GmbH
- Dell Financial Services
- DLL Group
- HP Finance
- Exclusive Capital

Cloud Vendor of the year
- appsbroker
- Harmony PSA
- Juniper Networks
- Microsoft
- AWS

Distributor of the Year (over €500m global sales)
- Arrow
- Ingram Micro
- Exclusive Distribution
- Exertis
- Nuvias
- Westcoast limited
- Tech Data

Distributor of the Year (under €500m global sales)
- Info Quest Technologies S.A.
- intY
- Cloud Distribution
- EET Europarts
- Midwich
- Northamber
- Kite Distribution
- One Distribution
- Starlink

Most effective Channel Marketing Activity
- Cisco
- Watchguard Technologies
- SolarWinds MSP
- Datto
- Kaspersky Lab
- ConnectWise

The **European IT & Software Excellence Awards** are the only pan-European awards which recognise the crucial role that Channel Partners, distributors, ISVs, Solution Providers and Systems Integrators play in the delivery of real world solutions. Entries were submitted by the channel, ISVs, Solution Providers and Integrators themselves describing the solution provided. Each entry has to be supported by an endorsement by the client.

To attend the awards ceremony on 14 March 2019 at the Royal Garden Hotel, please book your places at: https://www.iteawards.com

(The Awards Dinner is co-located with **Channel-Sec 2019** – a new channel event focused on the rapidly growing security sector and its changing needs. For further information visit: www.channel-sec.com)

About IT Europa

IT Europa is the leading provider of strategic business intelligence, news and analysis on the European IT marketplace and the primary channels that serve it. In addition to its news services, the company markets a range of database reports and organises European conferences and events for the IT and Telecoms sectors. For further details visit: www.iteuropa.com

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