

Press Release

Managed Services Awards 2018 finalists announced. Winners to be announced at the UK Managed Services and Hosting Summit 2018 in London on Wednesday 19 September

[London, 17 September 2018] Managed services projects are getting more innovative and moving beyond basic services. The judges' report from the inaugural Managed Services Awards 2018 which has just reported the finalists in each of the categories shows a wide cross-section of types of entry. A strong showing in security is expected, but a variety of solutions shows perhaps the widening nature of the threats. The innovation categories proved most popular with a large number of entries and this shows how new thinking in a competitive marketplace is a strong sales point, says John Garratt, Editor of IT Europa, who is one of the judges.

The winners will be announced at the UK Managed Services and Hosting Summit 2018 on 19 September in London. The summit aims to cover the main issues and challenges facing the MSPs in 2018 and how they have moved on from earlier years in their maturity and scale. For example, Gartner's Mark Paine will cover the changing nature of the customer's requirements in his keynote. Speakers have also been added on the marketing aspects which MSPs now see as key if they are to get their message out to potential customers. Building value with an eye on the merger and acquisition area will be addressed by technology M&A experts Hampton Partners. Further details of the conference programme can be viewed at: <http://mshsummit.com/agenda.php> .

"The entry quality level is very high and this is perhaps not surprising, given the level of new thinking that is a feature of the sector," says John Garratt, "We want to use these awards to help publicise the tremendous work going on in the managed services sector and build understanding among customers and potential customers." Further information about the awards can be viewed at: <http://www.mshsummit.com/awards/home> .

The finalists:

Best Public Sector MSP Project

- Atlas Cloud Ltd
- Carelink
- Capita IT Services

Best Enterprise MSP Project

- Advatek UK
- CSI (nominated by IBM)
- Maintel (nominated by Highlight (SLM))
- Gamma (nominated by Highlight (SLM))
- Infinity IT Solutions

- Six Degrees
- Spirit Data Capture Ltd

Best SMB MSP Project

- Cognition Foundry (nominated by IBM)
- Frontline Consultancy
- Infinity IT Solutions
- METCloud
- OryxAlign
- Symatrix
- The PC Support Group

Most Innovative MSP

- Annodata
- BlueChip (nominated by IBM)
- Gamma (nominated by Highlight (SLM))
- Kaseya Crowdsourcing Users
- METCloud
- Mirus IT Solutions
- NTT Com Managed Services
- Symatrix

Most Innovative Managed Service Solution (General)

- BluJay Solutions
- Capita IT Services
- CA Technologies
- Continuum
- Dynamify
- Highlight
- Hyve Managed Services
- IT Glue
- Jola
- Keepabl
- Node4
- Redstor

Most Innovative Managed Service Solution (Security)

- Datto, Inc
- Mirus IT Solutions
- ServiceControl Inc - Identity Maestro
- WatchGuard Technologies
- Webroot

Best Vertical Market Managed Service Solution

- Flexera
- Plan-Net
- ra Information Systems

Best Cloud Platform-based Managed Service Solution

- ANS Group
- ConnectWise
- Gridz (by zsah)
- Highlight
- IT Glue
- METCloud
- Six Degrees

The **UK Managed Services and Hosting Summit 2018**, which is jointly run by IT Europa and Angel Business Communications, will take place at 155 Bishopsgate, London, on 19 September 2018. MSPs, resellers and integrators wishing to attend the convention and vendors, distributors or service providers interested in sponsorship opportunities can find further information at: www.mshsummit.com .

About IT Europa

IT Europa is the leading provider of strategic business intelligence, news and analysis on the European IT marketplace and the primary channels that serve it. In addition to its news services the company markets a range of database reports and organises European conferences and events for the IT and Telecoms sectors. For further details visit: www.iteuropa.com .

About Angel Business Communications

Angel Business Communications is an industry leading B2B publisher and conference and exhibition organiser. ABC has developed skills in various market sectors - including Semiconductor Manufacturing, IT - Storage Networking, Data Centres and Solar manufacturing. With offices in both Watford and Coventry, it has the infrastructure to develop a leadership role in the markets it serves by providing a multi-faceted approach to the business of providing business with the information it needs. For further information visit: www.angelbc.com .

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